



SKIDMORE ▾

▶ **SALES & DISTRIBUTING**

The world's best food ingredients since 1963.

The Basics

Consolidated, In-full Ingredient Orders

Say goodbye to the daily strain caused by purchasing from multiple suppliers. When you partner with Skidmore, you'll place one phone call, one email or one purchase order, and your food ingredients will be on the way.

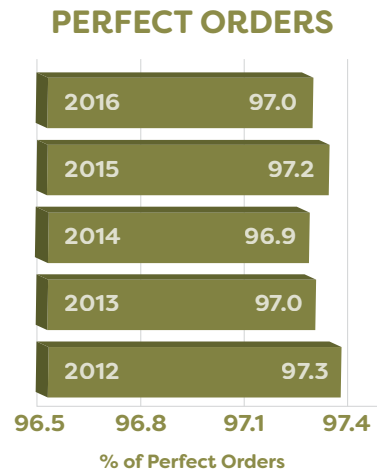
We regularly stock the industry's most commonly used ingredients, and handle more than 5,000 ingredients from hundreds of diverse suppliers. Because we have long standing relationships with so many suppliers, we have multiple options to explore when identifying and sourcing ingredients. Let us help you find the best possible solution for your formulation.

- **You can count on us** – When you buy from Skidmore, your ingredients will get there when you expect them. You can count on timely, accurate order filling. Customer pickups are always loaded first and fast, often in less than 15 minutes. Since 2012, we have maintained an average “perfect order” rate of 97.1%.

We have very strict standards.

What is a perfect order?

- invoice/pricing issues
- shipping/carrier issues
- back-ordered items
- other issues (shelf-life, documentation, etc.)



- **Your ingredients are nearby** – We have a strategically located network of more than 20 distribution centers. We will customize our warehousing and logistics strategies to optimize your business plan.
- **Give yourself some space** – Our integrated supply arrangements, including our vendor-managed inventory services, can help to ease your warehousing and floor space constraints.
- **It's documented** – Our documentation team is dedicated to making sure you receive the documents you need for each order, including COAs, spec sheets, and allergen statements or other specific documentation you require.
- **And certified** – Stringent food safety practices are vital to your business. We have been excellent rated SQF Level II certified since 2012.

To review our comprehensive list of suppliers, visit our website:
www.skidmoresales.com

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MORE Than You Might Expect

You want to make your processes smoother and your job easier. We provide the services that make that possible.

We offer several customer-centric services that will save you time and money.

Beyond Traditional Distribution Services

Tailor-made Warehousing and Logistics Strategies

Keep your ingredients close at hand. We will do what it takes to be sure you have the ingredients you need, when you need them, so your business keeps running like clockwork. This includes providing customized warehousing outside of our current distribution centers, when necessary. In addition, we offer a great degree of flexibility in delivery arrangements. These services allow you to drastically reduce your inventory levels, cut costs associated with freight, and most importantly, handle schedule changes seamlessly and keep your plant running.

Custom Repackaging Services

Streamline your process! We can package your ingredients into a convenient “batch-pack,” to eliminate the need for you to weigh out several individual ingredients. With pack sizes from 5 to 100 pounds, this service can reduce errors and improve productivity.

Trusted New Product Development and Reformulation Consultation

Make Skidmore your first contact when problem solving! When you're pinpointing the ideal ingredient for a new product development, let us help. Our sales team members are food and meat scientists, with an average of more than 20 years of experience working in the industry. This means we fully understand all the issues surrounding creation of new products — especially the need for speed-to-market — and are ready to help. Samples and documentation are the backbone of every new product development project. Count on us to make sure both will be there when you need them.

Ingredients for All Your Applications

- Bakery
- Beverages
- Candy confectionery
- Condiments
- Dairy
- Dressings
- Health & Nutrition
- Meats
- Sauces
- Snack foods
- Pet foods
- Pharmaceuticals

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For more information on our products and services, visit our website
skidmoresales.com or call 1-800-468-7543.

Our Product Categories

Your business depends on your ability to develop products that meet consumer demands. We carry the trending ingredients required in new product development. Our team continually tracks emerging industry developments to ensure we have what you need for your next innovation.

	Organic	Gluten Free	Non-GMO
Acidulant	✓	✓	✓
Antibacterial			
Antimicrobial	✓	✓	✓
Antioxidant		✓	✓
Artificial Sweetener		✓	
Baking Products		✓	✓
Breading Batter & Coating		✓	
Capsicum	✓	✓	✓
Cocoa Products		✓	✓
Color (Artificial & Natural)	✓	✓	✓
Condiment		✓	✓
Dairy Products	✓	✓	✓
Dairy Protein		✓	✓
Egg Products		✓	✓
Emulsifier		✓	✓
Enzyme		✓	✓
Essential Oil	✓	✓	✓
Fiber		✓	✓
Flavor		✓	✓
Flavor Enhancer		✓	✓
Flow Agent		✓	✓
Food Grade Chemical		✓	✓
Fruit Air-Dried	✓	✓	✓
Fruit Concentrate	✓	✓	✓
Fruit Dehydrated	✓	✓	✓
Fruit Freeze-Dried	✓	✓	✓
Fruit Juice Concentrate		✓	✓
Fruit Other		✓	✓
Grain	✓	✓	✓
Herb	✓	✓	✓
Herb Dehydrated	✓	✓	✓
Herb Freeze-Dried		✓	✓
Herb IQF	✓	✓	✓
Hydrocolloid	✓	✓	✓
Hydrolyzed Protein		✓	

	Organic	Gluten Free	Non-GMO
Hydrolyzed Soy Protein		✓	
Hydrolyzed Vegetable Protein		✓	✓
Maltodextrin & Dextrin		✓	✓
Meat, Poultry & Seafood		✓	✓
Nut & Low Moisture Fruit		✓	✓
Nutritional Supplement		✓	✓
Oil & Fat	✓	✓	✓
Onion & Garlic	✓	✓	✓
Phosphate		✓	✓
Phosphate Replacer			
Potato Products		✓	✓
Protein	✓		✓
Pulse & Legume		✓	✓
Salt		✓	✓
Sauce Prepared	✓	✓	✓
Seasoning	✓	✓	✓
Seed	✓	✓	✓
Soy Products		✓	✓
Soy Protein		✓	✓
Specialty Products	✓	✓	✓
Spice	✓	✓	✓
Spice Extract		✓	✓
Starch	✓	✓	✓
Sweetener	✓	✓	✓
Tea & Coffee		✓	✓
Tomato Products	✓	✓	✓
Vegetable Dehydrated	✓	✓	✓
Vegetable Freeze-Dried		✓	✓
Vegetable IQF		✓	✓
Vegetable Juice Concentrate		✓	✓
Vegetable Juice Concentrate Dehydrated		✓	✓
Vegetable Other		✓	✓
Vegetable Protein		✓	✓
Yeast		✓	✓

Our Ingredients

The Ingredients You Need, When You Need Them

Acesulfame K
 Acidulants
 Air-dried Vegetables
 Aloe Vera - Concentrates, Extracts & Powders
 Amino Acids
 Anticaking Agents
 Ascorbic Acid
 Aspartame
 Aquaresins
 Autolyzed Yeast Extracts

Barbecue Sauce
 Batters
 Beans
 Beef Broth
 Botanicals
 Bread Crumbs
 Breadings
 Broth Powders
 Buckwheat Flour, Grits & Groats
 Buttermilk Powder

Calcium Lactate
 Cake Flour
 Carrageenan
 Caseinates - Calcium & Sodium
 Chicken Broth - Frozen & Shelf Stable
 Cheese Flavors
 Cheese Powders
 Chicken Fat
 Chili Peppers
 Chili Powders
 Citrates
 Citric Acid
 Coatings
 Cocoa Meal
 Colors - Powders, Granules, Liquids & Pastes
 Corn Flour & Meal
 Corn Syrup Solids
 Couscous
 Cracker Meal
 Crystalline Fructose

Dairy Blends
 Dairy Products - Dry
 Dehydrated Potatoes - Flour, Flakes, Diced & Slices
 Dehydrated Vegetables
 Dextrins
 Dextrose
 Diacetate Blends
 Dry Sweeteners
 Durabrite Colors

Egg Products - Dried & Frozen
 Emulsifiers
 Enzymes

Fat Mimetic & Substitutes
 FD&C Primary Dyes, Colors & Blends
 Fiber - Soluble
 Flavor Chemicals
 Flavor Enhancers - Dry
 Flavor Stabilizers
 Flax Nuggets
 Flaxseed
 Flow Agents
 Freeze-dried Fruit Powders
 Freeze-dried Vegetables
 Fresh taste (TM) Fruit Powders

Fruit Juice Concentrates, Sweeteners & Essences
 Fruit Powders
 Fruit Powders & Pieces - Freeze-dried
Garlic - Dehydrated & Frozen
 Gelatinized Wheat Starch
 Glucono Delta Lactone
 Grains
 Gums

Herbalox Seasoning
 Herbalox™
 Herbs - IQF & Dry
 Hoisin Sauce
 Honey
 Hydrocolloids - Xanthan, Guar & Locust Bean
 Hydrolyzed Soy Proteins
 HVP's - Beef, Chicken, Pork & Seafood

IQF Herbs & Roasted Vegetable Pieces

Jalapeno Peppers, Powders, Pieces, Dices & Brined

Lactate - Sodium & Potassium
 Lactate Esters
 Lactic Acid - Liquid & Dry
 Leavening Systems for Baking
 Lecithin Crude, Refined, Liquid & Dry
 Lentils

Maltodextrins
 Meat Tenderizer
 Milk Proteins
 Molasses
 Monoammonium Glutamate
 Monopotassium Glutamate
 Monosodium Glutamate
 Mushrooms - Dried
 Mustard - Flours & Prepared
 Mustard Seeds - Special Ground & Deheated

Natural Colors
 Non-Fat Dry Milk
 Nucleotides
 Nuts

Oats - Bran, Flour, Groats & Rolled
 Oleoresins
 Oils - Olive & Vegetable
 Onion - Dehydrated & Frozen

Paprika
 Pasta - Dry
 Peas
 Pectin
 Phosphates for Meat, Poultry & Seafood
 Pickles
 Potassium Lactate
 Potassium Sorbate
 Potato Extract & Starch
 Potatoes - Dehydrated
 Protein Blends - Functional

Refined Vegetable Oils
 Relish
 Rennet Casein
 Rice Bran
 Rice Products - Flour, Starch, Bran, Pre-cooked, Brown, Wild, White, Instantized & Parboiled
 Rochester Sauce - Wet, Dry & Concentrate

Rye Chops

Salsa
 Salt - Powder, Flakes, Granulated, Alberger & Butter Flake
 Sauces - BBQ, Hoisin, Red Hot, Soy, Tamari, & Teriyaki
 Seeds - Caraway, Flax, Millet, Poppy, Pumpkin, Sesame & Sunflower

Shortening
 Silica Flow Agents & Anticaking
 Sodium Acid Sulfate
 Sodium Ascorbate
 Sodium Benzoate
 Sodium Bicarbonate
 Sodium Erythorbate
 Sodium Lactate
 Sorbic Acid
 Soy Fiber
 Soy Isolates
 Soy Protein Products - Flour, Grits, Lecithinated
 Toasted Flour & TVP

Soy Sauce - Liquid & Dry, Lite & Double Dark
 Specialized Blends
 Spice Extracts
 Spices - Ground, Liquid, Sterilized & Whole
 Splenda™
 Splenda Blends
 Spray Dried Meat, Fat & Broth Powder
 Stabilized Brans & Fibers-Oat, Corn, Red
 Wheat, White Wheat & Wheat Germ
 Stalite™
 Stalite Polydextrose
 Starches & Modified Starches - Dent, High
 Amylose, Potato, Tapioca & Waxy
 Stir Fry Sauce
 Sugar
 Sunflower Seed
 Sweet Dairy Whey
 Sweeteners - Dry

Tamari Sauce
 Tapioca Flour & Pearls
 Teriyaki Sauce - Liquid
 Textured Soy Flour & Concentrates
 Tomatoes - Crushed, Diced & Sundried
 Tomato Paste - Hot & Cold Break
 Tomato Powder
 Tri-Sodium Citrate

Vegetable Graham Meal
 Vegetable Juice Concentrates, Extracts & Blends
 Vegetable Oil
 Vegetables - Dehydrated, Roasted, Freeze-dried & Air-dried
 Vegetone - Liquid & Powders
 Vinegar - Balsamic, Cider, Powder, Rice & White
 Viscosity Builders
 Vital Wheat Gluten
 Vitamin Fortification

Wheat Flours - Bleached, Soft & Blends
 Wheat Starch
 White Wheat, Whole Wheat Flour, Bran, Bulgar, Flaked & Cracked
 Worcesterchire Sauce - Wet, Dry & Concentrates

Yeast Extracts

We are continuously adding new products. Are you looking for something unique? Call us at 1-800-468-7543!

Our Vision

Deliver innovative food ingredient solutions with responsive, dependable service.

MORE Solutions...

- Experienced food and meat technologists on staff
- Nationwide network of warehouses & tailor-made warehousing strategies
- Order consolidation opportunities

MORE Selection...

- Over 5,000 ingredients from over 200 suppliers
- More than 50% of our inventory are non-GMO products
- Expert sourcing for those tough-to-find ingredients

MORE Service...

- 97.1% "Perfect Order," rate since 2012
- Priority supply in tight markets
- Custom re-packaging services

Our headquarters are conveniently located just north of Cincinnati, Ohio. Our nearly 300,000 square foot home office and main distribution center in West Chester, Ohio is just minutes from I-75.

More than 20 distribution centers and 30 sales professionals available nationwide to conveniently serve you.



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Contact Us:

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